



**DEALER  
REFERRAL LIST**

***VIRGINIA***

**CHESAPEAKE**

**BETA SYSTEMS OF VA, INC.**

3740 Cook Blvd.  
Chesapeake, VA 23323  
(757) 487-6856 FAX: (757) 487-6863  
Jan K. Schonborn  
S.E. Virginia, N.E. North Carolina  
**INSTALLER**

**DULLES**

**GRAINGER STORES**

101 International Dr  
Dulles, VA 20166-9442  
(571) 203-9003 FAX: (571) 203-9111  
Mgr: Adam Johnson  
**NON-INSTALLER**

**FALLS CHURCH**

**GRAINGER STORES**

2947 Gallows Rd  
Falls Church, VA 22042-1024  
(703) 698-1503 Fax: (703) 644-8513  
Mgr: Mike Snuggs  
**NON-INSTALLER**

## **LYNCHBURG**

### **GRAINGER STORES**

18395 Forest Rd  
Lynchburg, VA 24502-4355  
(434) 385-0353 Fax: (434) 385-0459  
Mgr: Neil Zingler  
**NON-INSTALLER**

## **NEWPORT NEWS**

### **ASSOCIATED PROFESSIONALS, INC.**

11872 Ste J Canon Blvd  
Newport News, VA 23606  
(757) 873-8818 FAX: (757) 873-3277  
Robert Sherwood, Russell Sherwood  
Richmond, Fredericksburg, Charlottesville, Emporia, Petersburg, Hopewell,  
Williamsburg, all of Southeastern Va.  
**INSTALLER**

### **GRAINGER STORES**

809 Middle Ground Blvd  
Newport News, VA 23606-4209  
(757) 873-7600 Fax: 757) 873-3229  
Mgr: Jeff Diamond  
**NON-INSTALLER**

## **NORFOLK**

### **GRAINGER STORES**

1401 Sewells Point Rd  
Norfolk, VA 23502-2057  
(757) 855-3153 FAX: (757) 855-9542  
**NON-INSTALLER**

## **RICHMOND**

### **GRAINGER STORES**

2424 Magnolia Court  
Richmond, VA 23223-2332  
(804) 649-0731 FAX: (804) 788-4187  
Mgr: Dexter Cox  
**NON-INSTALLER**

## **ROANOKE**

### **GRAINGER STORES**

821 5<sup>TH</sup> St NE  
Roanoke, VA 24016-2121  
(540) 982-3543 FAX: (540) 342-2622  
Mgr: Don Newsome  
**NON-INSTALLER**

## **SPRINGFIELD**

### **GRAINGER STORES**

7400 Boston Blvd  
Springfield, VA 22153-3121  
(703) 644-8500 FAX: (703) 644-8513  
Mgr: William May  
**NON-INSTALLER**